# CREDIT APPICATION FAQS

The first step towards partnering with Premier—and flexing your fleet—is to complete our online credit application. But what does that mean? And why is it so important? Today we want to share some frequently asked questions around setting up an account with us.

### WHY IS A CREDIT APPLICATION REQUIRED?

As a trailer leasing company, we don't just love our trailers; they're the cornerstone of our business. To make sure we can protect our assets and build long-lasting, win-win customer relationships, we have to make sure we are a good fit for potential new partners, and they for us. By filling out the credit application on our website, you allow us to better understand your business, so we can review a potential partnership.

# WHAT ARE YOUR CREDIT REQUIREMENTS?

Premier provides trailer rental, leasing, and sales to established, **commercial businesses** only. Generally speaking, we are looking for companies who have been in business for 2+ years, have a moderate five-figure average bank balance or better, and commercial trade reference all in good standing.

We know these requirements can be tough for some small businesses, start-ups, and owner-operators. Please know, these requirements are meant to protect our business and existing customers here at Premier, not because we're not rooting for you!

If you feel there is additional information or there are special circumstances we should know about, always include them in the credit application or contact our branch teams directly.

# CAN YOU SEND ME PRICING BEFORE I FILL OUT AN APPLICATION?

Because pricing may depend not only on the type of equipment you need, but also on how many trailers you require, how many our team can provide to you, your location, and more, we typically need to review the information you share during the credit application process before we can provide pricing.

If you think you meet our requirements and need feedback quickly, always feel free to call our branches directly. You can find all contact information on our locations page PremierTrailerLeasing.com/company/locations.

# CAN I REAPPLY IF I HAVE BEEN DENIED IN THE PAST?

If you didn't qualify in the past, you can always try again. If your situation has changed since the last time we said, "not right now", we'd love to review a new application.

# WHEN IS THE BEST TIME TO APPLY?

Even if you don't need to supplement your fleet with Premier trailers at the moment, the best time to submit your credit application is now. Once your account is set up, you are ready to go when the need arises.

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